

USA BASQUE TRADE AND INVESTMENT INC.

**AUDITORIA TXOSTENA, URTEKO KONTUAK ETA KUDEAKETA-TXOSTENA /
*INFORME DE AUDITORÍA, CUENTAS ANUALES E INFORME DE GESTIÓN***



USA Basque Trade & Investment, Inc.

Financial Statements and accompanying
notes for the years ended
December 31, 2022 and 2021

USA Basque Trade & Investment, Inc.
Years ended December 31, 2022 and 2021

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INDEPENDENT AUDITOR'S REPORT

To the Board of Directors and Shareholders
of USA Basque Trade and Investment, Inc.

Opinion

We have audited the accompanying financial statements of USA Basque Trade and Investment, Inc. (a District of Columbia corporation), which comprise the balance sheets as of December 31, 2022 and 2021, and the related statements of operations, changes in stockholder's equity, and cash flows for the years then ended, and the related notes to the financial statements.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of USA Basque Trade and Investment, Inc. as of December 31, 2022 and 2021, and the results of its operations and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of USA Basque Trade and Investment, Inc. and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about USA Basque Trade and Investment, Inc.'s ability to continue as a going concern within one year after the date that the financial statements are available to be issued.

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements, including omissions, are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with generally accepted auditing standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of USA Basque Trade and Investment, Inc.'s internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about USA Basque Trade and Investment, Inc.'s ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

Restriction on Use

This report is intended solely for the information and use of SPRI group and the management of USA Basque Trade and Investment, Inc. This report is not intended to be and should not be used by anyone other than these specified parties.

Rivera & Montes CPA

New York, New York

February 1, 2023

USA Basque Trade & Investment, Inc.

Balance Sheets

December 31, 2022 and 2021

Assets	2022	2021
Current Assets		
Cash	\$ 3,710	\$ 25,943
Due from Parent	<u>5,104</u>	<u>-</u>
Total Current Assets	8,814	25,943
Fixed Assets		
Office furniture and fixtures, net	1,850	2,591
Equipment, net	<u>1,788</u>	<u>1,254</u>
Total Fixed Assets	3,638	3,845
Operating lease - right-of-use asset	<u>267,846</u>	<u>-</u>
Total Assets	<u>\$ 280,298</u>	<u>\$ 29,788</u>
Liabilities & Stockholder's Equity		
Liabilities		
Current Liabilities		
Accounts Payable	\$ 8,814	\$ 8,429
Due to Parent	-	17,514
Deferred Income	3,637	3,844
Operating lease liability- current	<u>80,768</u>	<u>-</u>
Total Current Liabilities	93,219	29,787
Operating lease liability - non-current	<u>187,078</u>	<u>-</u>
Total Liabilities	280,297	29,787
Stockholder's Equity		
Common Stock (1,000 shares issued, par value \$0.01)	1	1
Retained Earnings	-	-
Total Equity	<u>1</u>	<u>1</u>
Total Liabilities & Stockholder's Equity	<u>\$ 280,298</u>	<u>\$ 29,788</u>

The accompanying notes are an integral part of these financial statements.

Statements of Operations

Years Ended December 31, 2022 and 2021

	2022	2021
Revenue		
Contribution Revenue	\$ 401,445	\$ 431,340
Other Income	<u>2,078</u>	<u>1,871</u>
Total Revenue	<u>403,523</u>	<u>433,211</u>
Expenses		
Compensation and Benefits	254,111	294,407
Rent	81,955	77,396
Insurance	1,403	1,347
General & Administrative	15,486	18,935
Travel	5,762	2,551
Marketing and Advertising	7,465	4,162
Professional Services	33,870	29,490
Depreciation	1,662	1,871
Other Expenses	<u>1,809</u>	<u>3,052</u>
Total Expenses	<u>403,523</u>	<u>433,211</u>
Net Income	<u>\$ -</u>	<u>\$ -</u>

The accompanying notes are an integral part of these financial statements.

USA Basque Trade & Investment, Inc.
Statements of Changes in Stockholder's Equity

Years Ended December 31, 202 and 2021

	Common Stock	Retained Earnings	Total Equity
Balance at January 1, 2021	\$ 1	\$ 1	\$ 1
Net Income	-	-	-
Balance at December 31, 2021	<u>\$ 1</u>	<u>\$ 1</u>	<u>\$ 1</u>
Net Income	-	-	-
Balance at December 31, 2022	<u>\$ 1</u>	<u>\$ 1</u>	<u>\$ 1</u>

The accompanying notes are an integral part of these financial statements.

USA Basque Trade & Investment, Inc.

Statements of Cash Flows

Years Ended December 31, 2022 and 2021

	2022	2021
Cash Flows from Operating Activities		
Net Income	\$ -	\$ -
Adjustments to Reconcile Net Income to Net Cash Used In Operating Activities		
Depreciation Expense	1,662	1,871
(Increase) / Decrease in:		
Due from Parent	(5,104)	-
Increase / (Decrease) in:		
Due to Parent	(17,514)	(13,274)
Accounts Payable	385	753
Deferred Income	(207)	(1,872)
Net Cash Used in Operating Activities	<u>(20,778)</u>	<u>(12,522)</u>
Cash Flows from Investing Activities		
Purchase of Fixed Assets	<u>(1,455)</u>	<u>-</u>
Net Cash Used in Investing Activities	<u>(1,455)</u>	<u>-</u>
Net Decrease in Cash	(22,233)	(12,522)
Cash, beginning of year	<u>25,943</u>	<u>38,465</u>
Cash, ending of year	<u>\$ 3,710</u>	<u>\$ 25,943</u>
Supplemental Disclosures:		
Income taxes paid	<u>\$ 550</u>	<u>\$ 558</u>

The accompanying notes are an integral part of these financial statements

USA Basque Trade & Investment, Inc.

Notes to Financial Statements

December 31, 2022 and 2021

NOTE 1 – BASIS OF PRESENTATION AND NATURE OF ORGANIZATION

Basis of Presentation

The financial statements have been prepared in accordance with accounting principles generally accepted in the United States of America (“U.S. GAAP”) on the accrual basis of accounting.

Nature of Organization

In December 8, 2017, USA Basque Trade and Investment Inc. (the “Company”) was incorporated in the District of Columbia. The Company started operation in June 2018. The Company is wholly owned subsidiary of SPRI Group (“Parent”). The SPRI Group aims to support, promote, and contribute to the competitive improvement of Basque companies.

The Company provides comprehensive support to Basque companies to facilitate its access to the American market and its process of implantation in it, as well as developing relationships with public and private U.S. entities in favor of the interests of Basque companies in the country.

NOTE 2 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Use of Estimates

The preparation of financial statements in conformity with U.S. GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Contribution Revenue

The Company receives contributions from the Parent to operate and provide its services. The contributions are subject to a budget approved by the Basque Parliament. Nevertheless, the contributions do not involve specific arrangement with reciprocal exchange between the Company and the Parent.

The Parent provides two forms of contribution to the Company: i) Contributions to fund operating expenses; ii) Contributions to fund capital investments. The contributions to fund capital investments are recognized as other income in the statement of operations as the capital investments are depreciated over their useful life.

Fixed Assets

Fixed assets are stated at cost, less accumulated depreciation. Depreciation is calculated using the double declining method over the estimated useful lives. Depreciation expenses for the years ended December 31, 2022 and 2021, were \$1,662 and \$1,871, respectively.

The estimated useful lives of the assets are:

Category	Estimated Useful Life
Office furniture and fixtures	7 years
Equipment	5 years

USA Basque Trade & Investment, Inc.

Notes to Financial Statements

December 31, 2022 and 2021

As of December 31, 2022, the net book values of the Company's fixed assets were the following:

Category	Cost	Accumulated Depreciation	Net Book Value
Office Furniture and Fixtures	\$ 8,297	\$ (6,447)	\$ 1,850
Equipment	6,927	(5,139)	1,788
Total	\$ 15,224	\$ (11,586)	\$ 3,638

As of December 31, 2021, the net book values of the Company's fixed assets were the following:

Category	Cost	Accumulated Depreciation	Net Book Value
Office Furniture and Fixtures	\$ 8,297	\$ (5,706)	\$ 2,591
Equipment	5,472	(4,218)	1,254
Total	\$ 13,769	\$ (9,924)	\$ 3,845

Leases

Effective January 1, 2022, the Company adopted the Financial Accounting Standards Board's Accounting Standard Codification ("ASC") 842, *Leases* ("ASC 842"), which requires operating leases to be recorded on the balance sheet as right-of-use-assets and lease liabilities. The Company adopted the leases standard utilizing the modified retrospective approach, under which amounts in prior period presented were not restated, and electing certain practical expedients permitted under the transition guidance, including to retain the historical lease classification.

Upon adoption of ASC 842, the Company recorded a right-of-use-asset and a lease liability of \$353,910 related to its existing operating lease contract. Operating leases for periods prior to January 1, 2022, continue to be reported in accordance with our historical accounting treatment. The adoption of ASC 842 did not have a material impact on the Company's results of operations and cash flows.

For any new or modified lease, the Company, at the inception of the contract, determines whether a contract is or contains a lease based on whether the Company has the right to control the asset during the contract period and other facts and circumstances. Operating leases are initially recognized based on the discounted future lease payments over the term of the lease.

As the rate implicit in the Company's lease is not easily determinable, the Company elected to compute its operating lease liability using a risk-free discount rate, corresponding to a comparable period of the lease term. The Company has elected to combined and account for the lease and non-lease components as a single lease component. The variable lease expense associated with the lease and non-lease components includes expenses such as common area maintenance, utilities, and repairs and maintenance.

NOTE 3 – OPERATING LEASE

In June 2018, the Company entered into an office lease contract for the period beginning August 1, 2018 to January 31, 2026. The lease contract states that the annual lease payment will increase 2.5% every 12 months from the inception of the lease. The lease contract also provides for one-month rent abatement to occur for once a year in August for the entire term of the lease. Total lease expenses for the years ended December 31, 2022 and 2021 were \$81,955 and \$77,396, respectively. For the year ended December 31, 2022, the total variable lease expense component amounted to \$1,713 and was included in rent expenses on the statement of operation.

For the year ended December 31, 2022, the cash paid by the Company corresponding to the amounts included in the measurement of the lease liability was \$80,242. As of December 31, 2022, the discount rate used in the measurement of the lease liability was 1.21%.

USA Basque Trade & Investment, Inc.

Notes to Financial Statements

December 31, 2022 and 2021

The following table illustrates the future minimum lease payments for the Company:

Year Ending December 31:	Amount
2023	\$ 83,528
2024	85,616
2025	95,860
2026	8,102
Total minimum lease payments (undiscounted)	273,106
Less: Interest	5,260
Present value of lease liability	<u>\$ 267,846</u>

NOTE 4 – RELATED PARTY TRANSACTIONS

The Company is financially dependent on the Parent to carry out its operating activities. The contribution revenue received from the Parent were \$401,445 and \$431,340 for 2022 and 2021, respectively. Also, the Company recognized depreciation expense of \$1,662 and \$1,871 in 2022 and 2021, respectively.

For the year ended December 31, 2022, the Company had a deficit in contribution to account for its operating expense that resulted in an amount due from the Parent. At December 31, 2022, the balance due from Parent was \$5,104 which is recorded under current assets.

NOTE 5 – COMPENSATION AND BENEFITS

The Company employed three full-time employees at the end of 2022 and 2021, respectively. The related costs of compensation and benefits are the following:

	2022	2021
Salary	\$ 184,735	\$ 225,611
Payroll Taxes	16,207	19,568
Medical Insurance	53,169	49,228
Total Compensation and Benefits	<u>\$ 254,111</u>	<u>\$ 294,407</u>

NOTE 6 – RISKS AND UNCERTAINTIES

Cash

The Company maintains its cash balance in a financial institution that is a member of the Federal Deposit Insurance Corporation (FDIC). The cash account is insured up to \$250,000. The Company has not experienced any losses in this account and believes it is not exposed to any significant credit risk on its cash.

NOTE 7 – INCOME TAXES

Income taxes are accounted for under the asset and liability method as prescribed by ASC Topic 740, *Income Taxes* (“ASC 740”). Deferred tax assets and liabilities are recognized for the future tax consequences attributable to differences between the financial statement carrying amounts of existing assets and liabilities and their respective tax bases of assets and liabilities. Deferred tax assets and liabilities are measured using enacted tax rates expected to apply to taxable income in the years in which those temporary differences are expected to be recovered or settled. Deferred tax assets are reduced by a valuation allowance, when in the Company's opinion it is likely that some portion or the

USA Basque Trade & Investment, Inc.

Notes to Financial Statements

December 31, 2022 and 2021

entire deferred tax asset will not be realized. At December 31, 2022 and 2021, the estimated federal and state income tax payable were \$250 and \$558, respectively.

Accounting principles generally accepted in the United States of America require management to evaluate tax positions taken by the Company and recognize a tax liability if the Company has taken an uncertain position that more likely than not would not be sustained upon examination by the IRS. Management has analyzed the tax positions taken and has concluded that as of December 31, 2022 and 2021, there are no uncertain positions taken or expected to be taken that would require recognition of a liability or disclosure in the financial statements. The Company is subject to routine audits by taxing jurisdictions; however, there are currently no audits for any tax periods in progress.

NOTE 8 – CONTINGENCIES

From time to time the Company may be involved in various legal matters and proceedings arising in the ordinary course of operation. As of December 31, 2022 and 2021, there were no active claims and litigations pending against the Company.

NOTE 9 – SUBSEQUENT EVENTS

Management has evaluated subsequent events through February 1, 2023, the date the financial statements were available to be issued. There were no material subsequent events that required recognition or disclosures in these financial statements.

USA BASQUE TRADE AND INVESTMENT INC.

**AURREKONTUEN LIKIDAZIOA /
*LIQUIDACIÓN DE LOS PRESUPUESTOS***

1.- Aurrekontua eta aurreikusitako helburuak

1.- Presupuesto, así como objetivos previstos

1.a) Aurrekontua betearaztea

1.a) Ejecución del presupuesto

AURREKONTUAREN LABURPENA / PRESUPUESTO RESUMEN

Euro / Euros

ZUZKIDURAK DOTACIONES	AURREKONTUA PRESUPUESTO			EGINDAKOA REALIZADO	ALDEA DIFERENCIA	%
	HASIERAKOA	ALDAKETA	EGUNERATUA			
	INICIAL	MODIFICACIÓN	ACTUAL			
ERAGIKETA KORRONTEAK						
OPERACIONES CORRIENTES						
1 LANGILE-GASTUAK GASTOS DE PERSONAL	286.454	0	286.454	241.321	45.133	84,2
2 FUNTZIONAMENDU-GASTUAK GASTOS DE FUNCIONAMIENTO	154.811	0	154.811	140.313	14.498	90,6
KAPITAL-ERAGIKETAK						
OPERACIONES DE CAPITAL						
6 INBERTSIO ERREALAK INVERSIONES REALES	2.000	0	2.000	4.159	(2.159)	208,0
ZUZKIDURAK, GUZTIRA TOTAL DOTACIONES	443.265	0	443.265	385.793	57.472	87,0

BALIABIDEAK RECURSOS	AURREKONTUA PRESUPUESTO			EGINDAKOA REALIZADO	ALDEA DIFERENCIA	%
	HASIERAKOA	ALDAKETA	EGUNERATUA			
	INICIAL	MODIFICACIÓN	ACTUAL			
ERAGIKETA KORRONTEAK						
OPERACIONES CORRIENTES						
4 ERAGIKETA KORRONTEETARAKO TRANSFERENTZIAK ETA DIRULAGUNTZAK TRANSFERENCIAS Y SUBVENCIONES PARA OPERACIONES CORRIENTES	441.265	0	441.265	381.239	60.026	86,4
5 ONDARE-SARRERAK INGRESOS PATRIMONIALES	0	0	0	395	(395)	---
KAPITAL-ERAGIKETAK						
OPERACIONES DE CAPITAL						
6 INBERTSIO ERREALEN BESTERENTZEA ENAJENACIÓN DE INVERSIONES REALES	0	0	0	1.971	(1.971)	---
7 KAPITAL-ERAGIKETETARAKO TRANSFERENTZIAK ETA DIRULAGUNTZAK TRANSFERENCIAS Y SUBVENCIONES PARA OPERACIONES DE CAPITAL	2.000	0	2.000	1.422	578	71,1
8 AKTIBO FINANTZARIOEN MURRIZKETA DISMINUCIÓN DE ACTIVOS FINANCIEROS	0	0	0	766	(766)	---
9 PASIBO FINANTZARIOEN GEHIKUNTZA AUMENTO DE PASIVOS FINANCIEROS	0	0	0	0	0	---
BALIABIDEAK, GUZTIRA TOTAL RECURSOS	443.265	0	443.265	385.793	57.472	87,0

AURREKONTUA ZUZKIDURAK / PRESUPUESTO DOTACIONES

Euro / Euros

ZUZKIDURAK DOTACIONES	AURREKONTUA PRESUPUESTO			EGINDAKOA REALIZADO	ALDEA DIFERENCIA	%	
	HASIERAKOA	ALDAKETA	EGUNERATUA				
	INICIAL	MODIFICACIÓN	ACTUAL				
1	LANGILE-GASTUAK GASTOS DE PERSONAL	286.454	0	286.454	241.321	45.133	84,2
13	LAN-KONTRATUDUNAK LABORALES	222.634	0	222.634	175.437	47.197	78,8
16	KUOTAK, PRESTAZIOAK ETA GASTU SOZIALAK CUOTAS, PRESTACIONES Y GASTOS SOCIALES	63.820	0	63.820	65.884	(2.064)	103,2
2	FUNTZIONAMENDU-GASTUAK GASTOS DE FUNCIONAMIENTO	154.811	0	154.811	140.313	14.498	90,6
20	ERRENTAMENDUAK ETA KANONAK ARRENDAMIENTOS Y CÁNONES	78.960	0	78.960	77.830	1.130	98,6
22	BULEGOKO MATERIALA, HORNIGAIK ETA KOMUNIKAZIOAK MATERIAL DE OFICINA, SUMINISTROS Y COMUNICACIONES	17.140	0	17.140	10.644	6.496	62,1
23	BESTELAKO GASTUAK GASTOS DIVERSOS	35.500	0	35.500	19.365	16.135	54,5
24	BESTE ENPRESA ETA PROFESIONAL BATZUEK EGINKO LANAK TRABAJOS REALIZADOS POR OTRAS EMPRESAS Y PROFESIO	23.211	0	23.211	32.474	(9.263)	139,9
6	INBERTSIO ERREALAK INVERSIONES REALES	2.000	0	2.000	4.159	(2.159)	208,0
61	INBERTSIO MATERIALAK INVERSIONES MATERIALES	2.000	0	2.000	4.159	(2.159)	208,0
ZUZKIDURAK, GUZTIRA TOTAL DOTACIONES		443.265	0	443.265	385.793	57.472	87,0

AURREKONTUA BALIABIDEAK / PRESUPUESTO RECURSOS

Euro / Euros

BALIABIDEAK RECURSOS	AURREKONTUA			EGINDAKOA REALIZADO	ALDEA DIFERENCIA	%	
	PRESUPUESTO						
	HASIERAKOA INICIAL	ALDAKETA MODIFICACIÓN	EGUNERATUA ACTUAL				
4	ERAGIKETA KORRONTEETARAKO TRANSFERENTZIAK ETA DIRUL. TRANSFERENCIAS Y SUBVENCIONES PARA OPE. CORRIENTES	441.265	0	441.265	381.239	60.026	86,4
40	EAEKO SEKTORE PUBLIKOTIK DEL SECTOR PÚBLICO DE LA CAE	441.265	0	441.265	381.239	60.026	86,4
5	ONDARE-SARRERAK INGRESOS PATRIMONIALES	0	0	0	395	(395)	---
53	BESTELAKO SARRERA FINANTZARIOAK OTROS INGRESOS FINANCIEROS	0	0	0	395	(395)	---
6	INBERTSIO ERREALEN BESTERENTZEA ENAJENACIÓN DE INVERSIONES REALES	0	0	0	1.971	(1.971)	---
61	INBERTSIO MATERIALAK INVERSIONES MATERIALES	0	0	0	1.971	(1.971)	---
7	KAPITAL-ERAGIKETETARAKO TRANSFERENTZIAK ETA DIRUL. TRANSFERENCIAS Y SUBVENCIONES PARA OPE. CAPITAL	2.000	0	2.000	1.422	578	71,1
70	EAEKO SEKTORE PUBLIKOTIK DEL SECTOR PÚBLICO DE LA CAE	2.000	0	2.000	1.422	578	71,1
8	AKTIBO FINANTZARIOEN MURRIZKETA DISMINUCIÓN DE ACTIVOS FINANCIEROS	0	0	0	766	(766)	---
87	GELDIKINAK REMANENTES	0	0	0	766	(766)	---
BALIABIDEAK, GUZTIRA							
TOTAL RECURSOS		443.265	0	443.265	385.793	57.472	87,0

ZUZKIDURAK ERAGIKETA KORRONTEAK

Balio eguneratuaren % 5a gaintzen duten aldeei buruzko azalpenak, beti ere alde hori 30.000 euro baino gehiagokoa bada.

Langile-gastuak: Langile gastuen % 84 gauzatu da, eta dauden alde edo diferentzien arrazoia da hirugarren teknikaria azaroan hasi zela lanean.

Funtzionamendu-gastuak: Atal honetako aurrekontuaren % 90 gauzatu da. Nola gastu txikiagoa egin den bidaietan, partida honetako aurrekontua ez da osorik gauzatu.

DOTACIONES OPERACIONES CORRIENTES

Explicación de las diferencias superiores al 5% del importe actualizado, siempre y cuando sean superiores a 30.000 euros

Gastos de personal: El gasto de personal se ha ejecutado en un 84%, debiéndose las diferencias existentes a la incorporación del tercer técnico en el mes de noviembre.

Gastos de funcionamiento: Se ha realizado un 90% del presupuesto en este apartado. El menor gasto en gastos de viajes hace que no se llegue a ejecutar en su totalidad el presupuesto para esta partida.

USA BASQUE TRADE AND INVESTMENT INC.

**PROGRAMATURIKO HELBURUEN BETETZE MAILARI BURUZKO MEMORIA /
*MEMORIA DEL GRADO DE CUMPLIMIENTO DE LOS OBJETIVOS PROGRAMADOS***

1.c) Ekitaldirako programatutako helburuen betepen-maila

1.c) Grado de cumplimiento de los objetivos programados para el ejercicio

PROGRAMATURIKO HELBURUAK ETA HAIEN KUANTIFIKAZIOA / OBJETIVOS PROGRAMADOS Y SU CUANTIFICACIÓN		PROGRAMATURIKO HELBURUEN BETEPEN-MAILA / GRADO DE CUMPLIMIENTO DE LOS OBJETIVOS PROGRAMADOS	
HELBURUA / OBJETIVO	AURREIKUSITAKO MAGNITUDEA	ESKURATUTAKO MAGNITUDEA	DESBIDERATZEEI BURUZKO IRUZKINAK
EKINTZA / ACCIÓN	MAGNITUD PREVISTA	MAGNITUD OBTENIDA	COMENTARIOS DESVIACIONES
ADIERAZLEA / INDICADOR			
1. ENPRESAK NAZIOARTEKOTZEKO PROIEKTUAK LAGUNTzea -APOYAR PROYECTOS DE INTERNACIONALIZACIÓN DE EMPRESAS			
• Aurreikusitako proiektu kopurua – Número de proyectos previstos.	30	30	Bete da planteatutako proiektu kopurua. 2022an 30 proiektu gauzatu ziren. Horietatik lau 2021aren amaieran sartu eta 2022an garatu ziren, eta gainerako 26ak 2022an sartu ziren. / El número de proyectos planteados se ha cumplido. En 2022 se terminaron 30 proyectos, 4 de los cuales entraron a finales de 2021 pero se desarrollaron en 2022, los 26 restantes entraron en 2022.
• Bidalitako zerbitzu-emateen eskaintzak – Ofertas prestación servicios enviadas.	32	31	Bete da hasieran planteatutako helburua. / El objetivo inicialmente planteado, se ha cumplido.
• Atzerian lagundutako enpresa kopurua – Número de empresas apoyadas en el exterior.	50	57	Bete da aurreikusitako helburua (proiektuak eta laguntza puntuak). / Se ha cumplido con el objetivo previsto, proyectos y apoyos puntuales.
2. EUSKAL ENPRESEN EZARPENAK EGITEKO LAGUNTZAK – APOYOS EN IMPLANTACIONES DE EMPRESAS VASCAS.			
• Lagundutako proiektuak – Proyectos apoyados	8	8	Bete da aurreikusitako helburua / Se ha cumplido con el objetivo previsto.
3. EKITALDI ETA AKONPANIAMENDUETAN PARTE HARTZEA – PARTICIPACION EN DIVERSOS EVENTOS Y ACOMPAÑAMIENTOS.			
• Bisitak enpresen eta erakundeen egoitzetara. – Visitas a sedes empresariales e institucionales.	50	56	Bete da aurreikusitako helburua / Se ha cumplido con el objetivo previsto
• Bilerak enpresekin "in house" – Reuniones con empresas "in house"	50	109	Bete da aurreikusitako helburua / Se ha cumplido con el objetivo previsto
• Azoketara, kongresuetara eta mintegietara joatea – Asistencias a ferias, congresos y seminarios.	80	75	Ez da bete hasieran planteatutako helburua, baina % 94ko betepen-maila lortu da. / No se ha cumplido el objetivo inicialmente planteado, llegándose a un 94% del mismo.
• Ekitaldien antolakuntza: enpresa-jardunaldiak. – Organización de eventos: Jornadas empresariales.	2	3	Oso-osorik bete da hasieran planteatutako helburua. Hasieran aurreikusita zeudenak baino jardunaldi gehiago antolatu dira / El objetivo inicialmente planteado, se ha cumplido en su totalidad. Se ha organizado un mayor número de jornadas que las previstas inicialmente
• Ekitaldietako parte-hartzaile kopurua – Número de participantes en eventos.	100	190	Ekitaldi gehiago egon direnez, parte-hartzaileen kopurua ere handitu egin da. / Al aumentar el número de eventos también ha aumentado el número de participantes.
• Konferentzietan hizlari gisa parte hartzea eta elkarrizketak komunikabideetan. – Participación en conferencias como ponentes y entrevistas en medios de comunicación.	2	5	Oso-osorik bete da hasieran planteatutako helburua. Hasieran aurreikusita zeudenak baino hitzaldi gehiagotan parte hartu da hizlari gisa / El objetivo inicialmente planteado, se ha cumplido en su totalidad. Se ha participado en un mayor número de conferencias como ponente de lo previsto inicialmente.
4. EUSKAL ENPRESEI JOMUGA-MERKATUARI BURUZ ESKAINITAKO LAGUNTZA PUNTUALAK – APOYOS PUNTUALES OFRECIDOS A EMPRESAS VASCAS SOBRE MERCADO OBJETIVO.			
• Laguntza puntualen kopurua – Número de apoyos puntuales.	50	38	Ez da osoorik bete hasieran planteatutako asmo handiko helburua, eta espero baino eskaera gutxiago egon dira. Gainera, eskaera asko OPSen eta proiektu sakonagoen bidez ase dira / No se ha cumplido el ambicioso objetivo inicialmente planteado en su totalidad. El número de demandas ha sido inferior al previsto y muchas necesidades se han cumplido mediante OPs y proyectos más profundos.